

# Networking Do's

**First Impression: the most critical aspect of networking, bar none!**

- a) dress appropriate for the venue
- b) speak professionally at all times
- c) be polite and respectful

**Be confident and prepare yourself to interact.**

**Be proactive by placing yourself in a position(s) that is target rich.**

- a) networking ain't free, you have to pay for it
- b) target your volunteer efforts

**Identify your mark(s).**

- a) know with whom you want an audience
- b) make it happen

**Express interest in their work, begin with a complement and a smile.**

**Be prepared ahead of time to explain in detail your overlapping interest.**

**Be gracious regardless of the outcome.**



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Don't let your drinking drown your professionalism.

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